

# LESSON PLAN (S.M.S.L. GOVT. COLLEGE, JULANA)

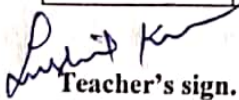
NAME OF TEACHER – SUSHIL KUMAR

SUBJECT – C.A.S.

CLASS – B.COM Ist, Sem IInd

SESSION:- 2024-2025

Weeks With Months	Contents
January 7-11	Computerized Accounting System: Concept, Tally Prime, installations of Tally Prime.
January 13-18	licensing configurations; Tally vault password: Security.
January 20-25	control in Tally Prime, data backup and restore.
January 27-February 01	export and import data, edit log feature in tally; Gateway of Tally.
February 03-08	Company creation: Setup features, accounting features, configuration.
February 10-15	shutting and deleting a company; Ledger creation.
February 17-22	Creating single and multiple ledgers, altering, deleting and displaying ledger.
February 24-March 01	Invoicing; Budgets; Cost centres; Interest calculations.
March 03-08	Inventory: Stock items, purchase and sales orders processing, godowns.
March 10-12	Financial Statements: Profit & loss account, balance sheet.
March 17-22	Bank reconciliation; Debit and credit note.
March 24-29	Tally audit features; Printing features.
March 31-April 05	Management Information System & different reports in tally.
April 07-12	Income tax and GST in Tally Prime; TDS; TCS;
April 14-19	Payroll in Tally: Introduction, salary accounting, payroll masters,
April 21-26	payroll vouchers, gratuity, provident fund, ESI, payroll reports.
April 28-May 03	REVISION
May 05-10	REVISION
May 12-14	REVISION

  
Teacher's sign.

Principal

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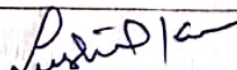
NAME OF TEACHER – SUSHIL KUMAR

SUBJECT – C. LAW

CLASS – B.COM Ist, Sem IInd

SESSION:- 2024-2025

Weeks With Months	Contents
January 7-11	Company: Concept, characteristics, types.
January 13-18	Conversion of private company into public company & vice versa.
January 20-25	Incorporation of a company; Legal position of promoters; Pre - incorporation contracts.
January 27-February 01	Incorporation of a company; Legal position of promoters; Pre - incorporation contracts.
February 03-08	Memorandum of Association: Clauses and alteration procedure, Doctrine of ultra vires.
February 10-15	Articles of Association: Clauses and alteration; Doctrine of indoor management; Doctrine of constructive notice.
February 17-22	Prospectus: Concept, types, contents and formalities of red herring & shelf prospectus.
February 24-March 01	mis-statement and remedies, liabilities for misstatements in Prospectus.
March 03-08	Share capital: Types, issue and allotment of shares; Reduction of share capital.
March 10-12	Board of Directors: Composition, legal position, qualification.
March 17-22	appointment, powers, duties & liabilities and removal of directors;
March 24-29	Company secretary: Role, appointment, duties, liabilities, rights and removal.
March 31-April 05	Dividend: Types, factors affecting dividend decisions.
April 07-12	Legal provisions, dividend practices prevalent in India.
April 14-19	Winding up of a company: Reasons, modes, procedure and implications of winding up.
April 21-26	Winding up of a company: Reasons, modes, procedure and implications of winding up.
April 28-May 03	REVISION
May 05-10	REVISION
May 12-14	REVISION

  
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Principal

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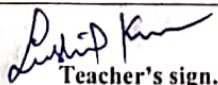
NAME OF TEACHER – SUSHIL KUMAR

SUBJECT – P. OF MKTING.

CLASS – B.COM Ist, Sem IInd

SESSION:- 2024-2025

Weeks With Months	Contents
January 7-11	Marketing: Concept, nature, scope and importance; Evolution of Marketing. Understanding marketing in new perspectives.
January 13-18	Marketing environment: Concept, importance; Micro environmental factors: Suppliers, marketing intermediaries, customers, competitors, public.
January 20-25	Macro environmental factors: Demographic, economic, natural, technological, politico-legal and socio- cultural.
January 27-February 01	Consumer behaviour: Concept, nature and importance.
February 03-08	Consumer buying decision process, factors Influencing consumer buying behavior.
February 10-15	Market segmentation: Concept, importance and bases; Target market selection.
February 17-22	Positioning: Concept, importance and bases.
February 24-March 01	Product: Concept, importance and classification.
March 03-08	Branding , Packaging and Labelling.
March 10-12	Product life cycle; Newproduct development.
March 17-22	Pricing: Concept, significance, price determination, pricing methods, pricing policies and strategies.
March 24-29	Promotion: Nature and importance; Advertising, personal selling, sales promotion and publicity/public relations.
March 31-April 05	Factors affecting promotion mix decisions; Distribution: Concept, importance and types of distribution channels.
April 07-12	Factors affecting choice of distributionchannel; Retailing.
April 14-19	Wholesaling. Overview of recent developments in marketing.
April 21-26	Social marketing; Online marketing; Direct marketing; Green marketing; Relationship marketing.
April 28-May 03	REVISION
May 05-10	REVISION
May 12-14	REVISION

  
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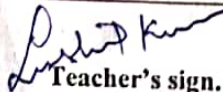
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# LESSON PLAN (S.M.S.L. GOVT. COLLEGE, JULANA)

NAME OF TEACHER – SUSHIL KUMAR SUBJECT – I. TAX

CLASS – B.COM IInd, SemIVth SESSION:- 2024-2025

Weeks With Months	Contents
January 7-11	Deductions from Gross Total Income: Deductions (including rebates) applicable to individuals, HUFs and Firms u/s 80C to 80U for computation of total income.
January 13-18	Deductions from Gross Total Income: Deductions (including rebates) applicable to individuals, HUFs and Firms u/s 80C to 80U for computation of total income.
January 20-25	Computation of total income and tax liability of individuals.
January 27-February 01	Computation of total income and tax liability of individuals.
February 03-08	Computation of total income and tax liability of HUFs (including alternate tax regime).
February 10-15	total income & tax liability of firms.
February 17-22	total income & tax liability of firms.
February 24-March 01	Authorities in income tax administration.
March 03-08	Filing of returns: Types of returns (including online filing of return).
March 10-12	deduction of tax at source, advance payment of tax.
March 17-22	Recovery and refund of tax.
March 24-29	Assessments, defaults and consequences: Types of Assessments (including e-Assessment).
March 31-April 05	Penalties, offences and Prosecutions.
April 07-12	Appeals (including Faceless) and Revisions.
April 14-19	Tax Planning and saving techniques.
April 21-26	REVISION
April 28-May 03	REVISION
May 05-10	REVISION
May 12-14	REVISION

  
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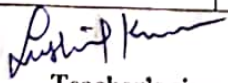
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# LESSON PLAN (S.M.S.L. GOVT. COLLEGE, JULANA)

NAME OF TEACHER – SUSHIL KUMAR SUBJECT – COR. ACCOUNT

CLASS – B.COM IInd, SEM.IVth SESSION:- 2024-2025

Weeks With Months	Contents
January 7-11	Valuation of shares: Concept, need, factors affecting and methods of share valuation.
January 13-18	Valuation of shares: Concept, need, factors affecting and methods of share valuation.
January 20-25	Valuation of goodwill: Concept, factors affecting and methods of Goodwill valuation.
January 27-February 01	Valuation of goodwill: Concept, factors affecting and methods of Goodwill valuation.
February 03-08	Debentures: Concept, features and types; Provisions related to issue of debentures.
February 10-15	utilization of debenture capital, role and status of debenture holders in company.
February 17-22	purchase of own debentures; Valuation of debentures.
February 24-March 01	Concept, need, factors affecting and methods of debenture valuation.
March 03-08	Concept and accounting treatment of banking companies.
March 10-12	Concept and accounting treatment of banking companies.
March 17-22	Concept and accounting treatment of insurance companies.
March 24-29	Concept and accounting treatment of insurance companies.
March 31-April 05	Accounts of holding companies: Preparation of consolidated balance sheet with one subsidiary company, relevant provisions of Accounting Standard 21.
April 07-12	Accounts of holding companies: Preparation of consolidated balance sheet with one subsidiary company, relevant provisions of Accounting Standard 21.
April 14-19	Liquidation of companies: Concept, need, types, process and accounting treatment.
April 21-26	Liquidation of companies: Concept, need, types, process and accounting treatment.
April 28-May 03	REVISION
May 05-10	REVISION
May 12-14	REVISION

  
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Principal